From: Anderson, Ken

To: 'Microsoft.atr(a)usdoj.gov'

Date: 1/2/02 2:07pm

Subject: Microsoft Settlement

My company is a long time software developer and user. We wrote and sold our first programs in 1981 under the company name of Tecnomics. Initially they were written in TRS-DOS for Radio Shack hardware. Later we spent many of thousands to rewrite it using Pascal which was supposed to have been a universal language. We finally wrote it for MS DOS which was a standard for a good long period and saved us from having to constantly rewrite our programs. I was delighted that this happened and have been very happy with Microsoft's efforts to provide a standard by being the biggest and the best. I think having a standard develop in this way rather than by government decree is best.

I would like for Microsoft to continue to be able to strive to be the biggest and the best. That is what all of us in business try to do. I do not think they should be punished for this. I understand the concern about monopoly but I don't think the situation in the volatile software business is anything at all like the conditions that existing when the law was written.

I think they are being punished for being successful and because some states see them as a big source of funds. I really don't think anyone can show damages. In fact, I could personally show you some advantages that have accrued to my company from the constant improvement in functionality that MS has brought about. We continually strive for improved efficiency and most MS programs have helped us do this. I would be glad to testify to this point.

Ken Anderson. President Anderson & Associates, Inc. 100 Ardmore St. Blacksburg, VA 24060 540 552 5592 fax 540 552 5729 800 763 5596 anderson@andassoc.com

http://www.andassoc.com